



# City of Long Beach

## INTEROFFICE MEMO

To: Daniel Creighton, City Manager  
Frank Dikranis, Corporation Counsel  
Inna Reznik, City Comptroller

From: Kenneth Arnold, P.E. Department of Public Works

*KA 11/12/25*

Subject: **Request for City Council Resolution – Replacement of HVAC Equipment at Indiana Avenue Fire House**

Date: November 12, 2025

Please prepare a resolution for the regularly scheduled December 2, 2025 City Council Meeting. This Department requested quotes from firms that have completed similar projects.

The two (2) quotes are as follows:

Premier Mechanical 1493 Church Street Holbrook, NY 11714 .....	\$147,000.00
Carrier Corporation .....	\$152,000.00

Premier Mechanical is under New York State Suffolk County Contract # ACR1022323S, Pursuant to which municipalities of the State are given the opportunity to purchase and have installed HVAC units from specified dealer who Suffolk County awarded as the lowest responsible bidder.

cc: Steven Friedman, City Engineer  
Kerry Giovanniello, City Clerk

**City of Long Beach**  
DEPARTMENT OF PUBLIC WORKS

**MEMORANDUM**

**TO:** Daniel Creighton, City Manager

**FROM:** Department of Public Works *kg* 11/5/25

**DATE:** November 6, 2025

**SUBJECT:** Construction Purchase Contract – 25-038.P1 - Replacement of HVAC Equipment at Indiana Fire House  
Recommendation of Award

This Department proposes to enter into a purchase contract for the above referenced project. The current HVAC is long past its useful life and has been a challenge for the Department to keep performing adequately. This issue is especially problematic during the cooling/summer season. As you are aware this facility houses emergency services, volunteer firefighters.

The Department proposes to utilize a publicly procured contract completed by Suffolk County. The Suffolk County solicitation had three responses and they awarded contracts to two vendors to address HVAC issues for their public buildings. Both vendors were selected based on best price associated with labor classifications associated with prevailing wage categories for this type of work.

Furthermore, to ensure that the City was receiving a best value for the scope of work one additional proposal was received from a vendor that have successfully completed similar work in the past.

In summary the three firms below all provided proposals based on the same scope provided by this office.

Firm Name	Proposed Price	
Premier Mechanical	\$147,000	Suffolk Contractor
Carrier	\$152,000	Sourcewell Contract
Engineers Estimate	\$150,000	

Based upon the cost proposal the Department is proposing to utilize Premier Mechanical. Premier Mechanical is a WBE Certified company based in Long Island. The Department has utilized and the City Council has approved this contract numerous times in the past and the Department has identified them as performing well.

The Department will proceed with preparing a Resolution and finalizing a contract with Premier Mechanical for a not to exceed cost of \$147,000. Please advise if there are any questions/concerns. Capital Project 53101, Building Improvements, will be utilized for this project,

KGA:kg

c: Joe Miller, Fire Commissioner  
Rosemary Alton, Purchasing Agent  
Steven Friedman  
Conor Bogue  
Christine Murphy



# City of Long Beach

## INTEROFFICE MEMO

To: Daniel Creighton, City Manager  
Frank Dikranis, Corporation Counsel  
Inna Reznik, City Comptroller

From: Kenneth Arnold, P.E. Department of Public Works

*1/A 11/12/25*

Subject: **Request for City Council Resolution – Purchasing of Supplies for the Water Transmission Department**

Date: November 12, 2025

Please prepare a resolution for the regularly scheduled December 16, 2025 City Council meeting. After reviewing inventory for the Water Transmission Department, it was determined that water system supplies needed to be restocked. Hydro Stop is the sole designer and manufacturer of the Hydro Stop System for pipe maintenance and repairs without interrupting service or requiring system shut downs.

Hydro Stop Holding, LLC  
144 Tower Drive  
Burr Ridge, IL 60527..... \$34,579.00

cc: Michael Longin, Superintendent of Water Transmission  
Kerry Giovanniello, City Clerk



[www.hydra-stop.com](http://www.hydra-stop.com)

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November 2, 2022

City of Long Beach  
1 W Chester Street  
Room 404 DPW  
Long Beach, NY 11561

Dear Michael Longin:

Hydra-Stop is the sole designer and manufacturer of the Hydra-Stop System. The Hydra-Stop System is an under-pressure pipe maintenance and repair system engineered to allow the repair and maintenance of water, wastewater and other fluid systems without interrupting service or requiring system shutdown.

The Hydra-Stop System allows any of its four standalone machines to expand capability and function through the use of interchangeable components and expansion kits: Hydra-Tapper 2"-20" pressure tapping, Hydra-Stopper 2"-20" line stopping, Insta-Valve 250® 4"-12" valve insertion. Covered by United States Patent No. 9,829,141,B2 and United States Patent No. 9,644,779,B2 and IVP 250® 16" valve insertion (Patent 8627843,B2). All design and invention rights are reserved. Additional Patents Pending.

Hydra-Stop Fittings, Insta-Valve 250® insertion valves and IVP 250® insertion valves are engineered specifically to be used with the Hydra-Stop System and are an integral component of the Hydra-Stop System.

If you require any addition information or documentation, please do not hesitate to contact me.

Sincerely,

*Eli Kroloff*

Eli Kroloff (Nov 2, 2022 09:28 EDT)

Eli Kroloff  
CFO  
Hydra-Stop







# City of Long Beach Sole Source

Final Audit Report

2022-11-02

Created:	2022-11-02
By:	Dan Spratt (dspratt@hydra-stop.com)
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## "City of Long Beach Sole Source" History

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